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## Writing Problem Statement/Project Rationale in a Proposal

December 16th, 2008



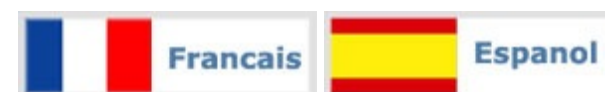
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The Problem Statement/Project Rationale gives an explanation about the issue that is being addressed by the project. It also argues in favour of implementing the project in the proposed area in the existing conditions. It is very critical that we give evidence to what we are writing in this section of the [proposal](#).



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Evidence can be in form of other [research](#), existing literature or data collected by the [organization](#) itself. The following are some important points that need to be remembered while developing the Problem Statement/Project Rationale:

- Problem Statement/Project Rationale is a brief analysis or summary of the problems identified relating to the project or issue to be addressed by the project.
- It has to be precise and point-to-point basis.
- Use of quotes, live examples, references, research data and press articles would be very helpful.
- It has to be very specific to [donor](#) issues and priorities.
- Giving references to other [NGOs](#), Governmental work in the area working against the same problem would be useful.

Some common information we use in this section includes:

- Country, region, area details (location in region, government, population etc);
- Poverty information, including information on the state of the economy,
- Employment/unemployment;
- Gender issues;
- [HIV](#)/AIDS situation;
- Health and [education](#)

[Introduction.....Challenges in Proposal Writing.....Before Writing a Proposal.....Writing about the Organization.....The Actual Proposal.....Problem Statement & Project Rationale-1.....Problem Statement & Project Rationale-2.....Project Goal.....Project Objectives...  
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#### **How to raise Funds from the European Commission**

Date: Sept. 24, 2012 Timings: 1:00 PM – 2:30 PM GMT

#### **Social Media: Using Facebook and More to Sell Your Mission**

Date: Sept. 25, 2012 Timings: 7:00 PM – 8:30 PM GMT



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**How to identify  
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Bilateral  
Agencies**

**How to train  
NGO Staff in  
Fundraising**

**Five Tips for  
Writing  
Great  
Proposals**

**How to write a  
Letter of  
Inquiry to Seek  
Grants**

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Material  
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for NGOs**

**How to write  
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can write Job  
Descriptions  
for their staff**

**How to  
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**How to write  
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can develop  
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**Corporate  
Donors for  
NGOs**

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Proposals**

**Strategic  
Fundraising  
for  
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scams**

Funds for NGOs

## Resource Guide: Questions Answered on How to Write Proposals – A Basic Guide on Proposal Writing for NGOs

July 2012

This resource guide was created in collaboration with Philantropia Inc. Philantropia Inc., an international fundraising consulting firm, helps organizations around the world to more effectively raise funds. <http://www.philantropia.org>

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- How to raise Funds for Human Rights Projects
- How to raise Funds for Women's & Girls' Issues
- Writing a Winning Concept Note for the European Commission Funding
- How to raise Funds from US Foundations
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